



State of California
Employment Training Panel

Training Proposal for:
**Southeast Los Angeles County Workforce
Investment Board**

Agreement Number: ET09-0307

Panel Meeting of: **October 17, 2008**

ETP Regional Office: **North Hollywood**

Analyst: M. Reeves

PROJECT PROFILE

Contract
Type: Priority/Retrainee
Priority/SB<100
Retrainee
SB Retrainee

Industry
Sector(s): Various Industries

Counties
Served: Statewide

Repeat
Contractor: ☒ Yes ☐ No

Union(s): ☒ Yes ☐ No
International Association of
Machinists and Aerospace Workers,
District Lodge 190, Local Lodge
1484; Teamsters Local No. 578

Priority
Industry: ☒ Yes ☐ No

Turnover Rate %	Manager/ Supervisor %
≤20%	≤20%

FUNDING DETAIL

Program Costs	Support Costs	Total ETP Funding	In-Kind Contribution
\$1,635,360	\$113,446	\$1,748,806	\$1,821,392

TRAINING PLAN TABLE

Job No.	Job Description	Type of Training	Average No. of Trainees	Range of Hours		Average Cost per Trainee	Post-Retention Wage
				Class / Lab	CBT		
1	Priority/Retrainee	Business Skills, Computer Skills, Continuous Improvement, Literacy Skills, Management Skills, Manufacturing Skills	773	24 - 200	0	\$1,155	\$12.85
				Weighted Avg: 60			
2	Priority/SB<100	Business Skills, Computer Skills, Continuous Improvement, Literacy Skills, Management Skills, Manufacturing Skills	170	24 - 200	0	\$1,668	\$12.85
				Weighted Avg: 60			
3	Priority/Retrainee	Business Skills, Computer Skills, Continuous Improvement, Literacy Skills, Management Skills, Manufacturing Skills	338	24 - 100	0	\$1,155	\$12.85
				Weighted Avg: 60			
4	Priority/SB<100	Business Skills, Computer Skills, Continuous Improvement, Literacy Skills, Management Skills, Manufacturing Skills	54	24 - 100	0	\$1,668	\$12.85
				Weighted Avg: 60			

5	Retrainee	Business Skills, Computer Skills, Continuous Improvement, Literacy Skills, Management Skills, Manufacturing Skills	56	24 - 100	0	\$962	\$12.85
				Weighted Avg: 60			
6	SB<100 Retrainee	Business Skills, Computer Skills, Continuous Improvement, Literacy Skills, Management Skills, Manufacturing Skills	27	24 - 100	0	\$1,411	\$12.85
				Weighted Avg: 60			

Minimum Wage by County: Trainees must meet the ETP minimum hourly wage requirement of \$14.02 for Alameda, Contra Costa, Los Angeles, Marin, Orange, San Francisco, San Mateo, Santa Clara, and Santa Cruz counties; \$13.58 for Sacramento County; \$13.37 for San Diego County; \$13.28 for Ventura County; and \$12.85 for all other counties.

Health Benefits: ☒ Yes ☐ No This is employer share of cost for healthcare premiums – medical, dental, vision.

Used to meet the Post-Retention Wage?: ☐ Yes ☐ No ☒ Maybe

Participating employers may use health benefits to meet the Post-Retention Wage.

Other Benefits: Vary among participating employers

Wage Range by Occupation	
Occupation Title	Wage Range
Assembly Staff	
Clerical Staff	
Engineering Support	
Machinist	
Maintenance Repairer	
Materials Staff	
Operation Support	
Production Control	
Production Staff	
Production Supervisor	

INTRODUCTION

In this proposal, the Southeast Los Angeles County Workforce Investment Board (SELACO WIB) seeks funding for retraining as outlined below:

This will be the tenth project between the SELACO WIB and the ETP. The SELACO WIB is eligible to provide training under California Unemployment Insurance Code, Section 10205(c)(3) as a workforce investment board. Participating employers are eligible for ETP funding under Title 22, California Code of Regulations (CCR), Section 4416(a)(b) and (c) as manufacturers and other companies facing out-of-state competition.

The SELACO WIB is a nonprofit organization formed pursuant to the federal Workforce Investment Act of 1998, Section 121(c). It is governed by elected officials under a Joint Powers Agreement in coordination with private sector representatives including business owners, labor unions, corporate executives, various California state agencies, community based organizations, public assistance agencies, rehabilitation, economic development, and public education agencies.

The SELACO WIB Business Services Unit, under which the ETP program operates, has provided varied business services to over 3,100 businesses over the last five years. The SELACO WIB has hosted manufacturing symposia and business/labor roundtables to discuss and implement strategies for training California workers.

PROJECT DETAILS

Employer Demand

The SELACO WIB works collaboratively with employers, economic development agencies, and labor organizations to address the challenges of business growth and employee retention. The objective of these cooperative efforts is three-fold: 1) determine the occupations predicted to be most in demand in the coming years in the region; 2) ascertain the education and skills requirements for those occupations; and 3) identify the training and educational vehicles needed to cultivate desired proficiencies.

Through its collaborative efforts, the SELACO WIB has identified the major industrial growth areas in California. While its primary focus has traditionally been on the manufacturing industry, the SELACO WIB has expanded its training across additional industries currently identified as priorities in ETP's Strategic Plan, including goods movement and transportation logistics, biotechnology, construction, and telecommunications.

In the area of logistics, the SELACO WIB has participated in focus groups to determine the training needs of employers in vessel operations, service to vessels, cargo handling, surface transportation, air cargo, trade finance, freight forwarding, customs brokerage, distribution, and warehousing. According to SELACO WIB representatives, over 14,700 logistics/international trade jobs were created in 2007 throughout the five-county Los Angeles region (Los Angeles, Orange, Ventura, San Diego, and Riverside/San Bernardino). Further, the SELACO WIB cites the Los Angeles Economic Development Corporation which predicts that "global trade activity at the Los Angeles/Long Beach port complex, the world's third busiest, is projected to grow threefold in the next 20-25 years." These trends indicate an expanding need for a skilled logistics workforce, capable of meeting the challenges of productivity in the planning, shipping, transportation, and distribution phases of global logistics. Logistics industry employers have

expressed a need for training in the areas of supply chain management, teamwork, software applications, writing skills, and logistics documentation.

According to SELACO WIB representatives, nonresidential construction continues to show activity despite the downturn in California's residential building projects. SELACO WIB representatives state that several firms have relocated to the Inland Empire area to better accommodate their capacity/production needs. Due to continued growth in the logistics industry, more distribution centers and warehouses will be needed, resulting in additional commercial construction projects for the Riverside/San Bernardino area. The SELACO WIB has worked closely with UC Riverside and CSU San Bernardino to formulate customized training plans to address local construction demands. Training courses requested by industry members include production/manufacturing skills, advanced project management, computer skills, frontline supervision, blueprint reading, engineering skills, and land analysis.

In the area of high technology training (engineering, high tech services, biotechnology, telecommunications, multimedia entertainment, and software development), the SELACO WIB has identified a number of companies, specifically in Los Angeles, Orange, and San Diego counties, that would be ideal candidates for its retraining services. The Los Angeles area is a traditional mainstay for multimedia and entertainment enterprises, while Santa Clarita, South Orange and San Diego are biotechnology regions that constantly demand a knowledgeable, highly-skilled workforce. Industry conditions require that workers have the skills to perform medical device design, software engineering/development, and new product testing and evaluation.

Marketing and Employer Recruitment

The SELACO WIB has developed a strategic plan that focuses on workforce issues, business retention, and expansion. Broad scale marketing efforts are conducted in partnership with labor organizations, local Chambers of Commerce, Small Business Development Centers, the Employment Development Department, Community Collaborative Network, the Regional Business Area Network, and Economic Development Agencies. Focused marketing activities occur on a daily basis at the SELACO WIB through electronic and web-based systems, business outreach, union participation, print media, television cable access, press releases, and industry associations. By combining these resources, the SELACO WIB will strategically promote the ETP-funded training services outlined in this project.

Curriculum Development

The SELACO WIB staff consulted with leading employers, participated in focus groups, and discussed curricula with educational institutions familiar with the training needs of the industries targeted for this project. The proposed curriculum was derived from several sources, including surveys with employers to determine their current needs and projected needs for the future. The SELACO WIB's training vendors also provided valuable feedback regarding trends in their particular areas of expertise.

To ensure continued relevance to the customer, detailed assessments will be conducted for each employer. Results of the assessments will be used to create curricula that meet the specific needs of employers. With added focus on additional priority industries, increased emphasis will be placed on creating curricula that satisfies both the general needs of each industry, as well as the specific needs of each participating employer. Assessments will be used to measure pre and post curricula activities.

Where applicable, labor organizations will be involved in the development of the curriculum and training plans. Trainers will work closely with the employer and labor representative to ensure the training is consistent with the goals and objectives of the union.

The menu curriculum consists of the following types of training:

Business Skills training in communication, customer satisfaction, negotiation, scheduling, budgeting, and quality control will teach trainees to control costs and interact more effectively with internal and external customers.

Computer Skills training will provide trainees with the skills to become more proficient in the use of the most current technology in the areas of database concepts, manufacturing resource planning, report generation, and logistics software.

Continuous Improvement training is designed to enhance teamwork, problem solving, and decision making skills. These modules will equip workers with the skills necessary to improve productivity and reduce operating costs.

Literacy Skills training, specifically Vocational English as a Second Language, will be provided in conjunction with Continuous Improvement. This training will help employers overcome language barriers within their workforce to improve employee confidence, participation, and teamwork.

Management Skills training will provide managers and supervisors with leadership, motivation, decision-making, and communication skills which will enable them to become more effective leaders in high performance workplaces.

Manufacturing Skills training will upgrade trainees' production skills, improve product quality, reduce waste, and help companies enhance their manufacturing processes.

Commitment to Training

The SELACO WIB represents that ETP funds will not displace the existing financial commitment to training of the participating employers. The training provided under this proposal will be in addition to normal training provided by the participating employers. The SELACO WIB anticipates that the opportunity for enhanced training made possible by ETP funds will encourage an expanded ongoing financial commitment to training. Current training topics provided by employers include safety, human resources, first aid, forklift training, waste disposal, regulatory issues, and apprenticeship training.

ETP funding will allow companies to provide comprehensive training that equips workers with the requisite skills to perform their jobs at the highest levels of productivity. Further, participating employers' commitment to training will be evidenced through the implementation of new processes and systems that promote the successful strategies of this proposal.

RECOMMENDATION

For the reasons set forth above, staff recommends approval of this proposal. The proposed training will foster job retention and allow businesses across multiple industries to improve their quality of service and remain competitive under challenging economic conditions.

ACTIVE PROJECTS

The following table summarizes performance by the SELACO WIB under an active ETP Agreement:

Agreement No.	Approved Amount	Term	No. Trainees (Average)	No. Completed Training	No. Retained
ET07-0395	\$2,065,850	06/05/07 – 06/04/09	1,686	1,054	570

ET07-0395 – SELACO WIB IX – Contract statistics show that 1,453 trainees (86%) have been enrolled and 570 trainees (34%) have been retained to date. SELACO WIB representatives report that an additional 453 trainees are scheduled to be retained with in the next two months. Based on performance numbers to date, SELACO WIB representatives expect to achieve an 85% to 95% completion rate on this Agreement.

PRIOR PROJECTS

The following table summarizes performance by the SELACO WIB under ETP Agreements that were completed within the last five years:

Agreement No.	Location (City)	Term	Approved Amount	Payment Earned
ET06-0152	Cerritos	09/06/05 – 09/05/07	\$2,299,570	\$1,978,479 (86%)
ET05-0134	Cerritos	07/01/04 – 06/30/06	\$1,973,511	\$1,491,877 (76%)
ET03-0133	Cerritos	09/03/02 – 09/02/04	\$2,208,940	\$1,887,610 (85%)

DEVELOPMENT SERVICES

N/A

ADMINISTRATIVE SERVICES

N/A

TRAINING VENDORS

To Be Determined

Exhibit B: Menu Curriculum**Class/Lab Hours**

Job Number 1 – 2: 24 – 200 hours

Job Number 3 – 6: 24-100

Trainees will receive any of the following:

BUSINESS SKILLS

- Appropriate and inappropriate communications and ramifications
- Assessment of communication difficulty
- Change and multi-cultural organization
- Communications/Follow-up
- Creating and executing a project management plan
- Customer management/retention
- Dealing with crisis/pitfalls and learning proven techniques to avoid them
- Decision-Making Skills and obtaining trust
- Demonstration of effective explanations
- Design of surveys and various measurement tools
- Determining customer needs and expectations
- Developing leadership and growth strategies
- Familiarity with project management tools such as PERT charts
- Getting feedback and removing communication obstacles
- Implementation of a project management plan including monitoring progress, budget, expenses, schedule and quality of the plan
- Learning the skills and techniques of dealing with the unexpected
- Managing interactions
- Managing resources effectively; communicating needs clearly and compellingly
- Managing time, product and people most effectively
- Methods of communication: verbal, nonverbal, written, and implied
- Opportunities in customer satisfaction
- Planning for results
- Project completion and termination
- Project structure including types of projects, billing structure and project team structure
- Quality control, benchmarking and using quality tools
- Realistic goal setting in establishing a project management plan
- Recruiting and training
- Reducing costs and increasing profitability
- Satisfying customers
- Scheduling, budgeting and cost control
- Techniques for assessing communication difficulty
- Techniques for increasing productivity and quality

- Understanding and using proven vendor negotiation techniques
- Understanding work dynamics

COMPUTER SKILLS

Employers will receive a customized curriculum that may combine elements of the following:

- Content control, bookmarking, navigation, ISPs
- Database concepts, tables, basic database controls
- File Manager, Print Manager, System Configuration options, application management, automating Windows with Macro Recorder
- Importing data from another spreadsheet, headers and footers, table of contents and indices
- Intermediate/advanced database techniques
- Intermediate/advanced spreadsheet techniques
- Intermediate/advanced word processing techniques
- Manufacturing Resource Planning
- Queries and report generation
- Relative and absolute references, formatting a worksheet, special graphics features, printing features and functions
- Security issues
- Setting up a live database, importing from spreadsheet
- Shipping Solutions or related logistics software
- World Wide Web, Search engines, finding critical data

CONTINUOUS IMPROVEMENT

- 5-S Work Area Organization
- Basic Logistics Standard Practices
- Capacity Management
- Cooperative Decision-Making: Who has the authority to make decisions; requirements for participation; consequences of decisions reached
- Costs and Analysis
- Definitions, Flow Charts; Process Analysis; Cause And Effect
- Frequency Distribution, Workplace Cultural Awareness, and Protocol, including company meetings, team meetings, memos and other written communications; and word banks for the workplace
- Global Management
- Import/Export Process Flow
- Internal Dynamics
- Lean Manufacturing/Operations
- Logistical Cultural Awareness
- Logistical Marketing Considerations
- Logistics Documentation and Terminology

- Managing Interactions: Effective explanations; motivation/reinforcement; adapting time-management
- Manufacturing Resource Planning
- Operation tools and Kaizen methods
- Problem Solving: parts and processes
- Purchasing and Inventory
- Scheduling and Planning
- Setup Time reduction
- Standard Work and Standard Operations
- Supply Chain Elements
- Takt times and cycle times
- Terms of Sale
- Time Management

LITERACY SKILLS

(Vocational English as a Second Language (VESL) class/lab training will not exceed 45% of the total job-specific skills training.)

- Basics of Problem Solving
- Communication Skills
- Effective Listening Skills
- Flow Charts
- Pronunciation; definite and indefinite articles, adjectives, nouns; cardinal and ordinal numbers; schedules: days of the week, months of the year and dates; read and comprehend dialogues and readings; speak and understand spoken English as demonstrated by response.
- Reading, writing, speaking, and comprehending English simultaneously; introduction to and comprehension of short written passages; write grammatically correct and properly spelled and punctuated sentences as they relate to participants' jobs.
- SMART Goals(Specific, Measurable, Attainable, Realistic, and Timely)
- Use of vocabulary and expressions that relate to improving work-related communication skills; completing forms and writing notes. Spelling, phonics, and capitalization are introduced.

MANAGEMENT SKILLS

(Managers and Supervisors only)

- Coaching and Counseling Employees
- Cost Reduction and Control, Work Methods Improvement
- Decision-Making and Communication Skills
- Handling Change
- Leadership
- Managing Your Time and Career
- Motivating Employees
- Planning and Controlling

- Teambuilding
- The Lead/Supervisor Role
- Understanding Work Group Dynamics

MANUFACTURING SKILLS

- Blue Print Reading
- Data Collection
- Electrical
- Elementary Chemical Knowledge
- Entitlement Documentation
- Estimating
- Gauges and Calibration
- Land Analysis
- Machinery and Machine Guarding
- Material Handling-Lifting Devices
- Materials Handling and Storage
- Proper Usage of Hand Tools, Power Tools
- Shop Math
- Surveying
- Tolerances
- Toxic and Hazardous Materials
- Types of Material; Fire Prevention
- Variance Calculations
- Walking/Working Surfaces
- Welding, Cutting and Brazing

Participating Employers in Retrainee Multiple Employer Contracts

Contractor's Name: SELACO WIB

CCG No.: ET09-0307

Reference No: 09-0108

Page 1 of 7

PRINT OR TYPE

Company: Affinity Medical Technologies

Address: 1732 Reynolds Ave.

City, State, Zip: Irvine, CA 92614

Contact Person/Title: Mary Phillipp, CEO

Telephone No.: 949-477-9495

Collective Bargaining Agreement(s): no

Estimated #of employees to be retrained under this Agreement: 50

Total # of full-time company employees worldwide: 80

Total # of full-time company employees in California: 80

Company: Airgas

Address: 2535 Del Amo Blvd.

City, State, Zip: Torrance, CA 90503

Contact Person/Title: Wayne Warrington, Regional Mgr.

Telephone No.: 310-717-7115

Collective Bargaining Agreement(s): yes, International Association of Machinists, Local 1484

Estimated # of employees to be retrained under this Agreement: 20

Total # of full-time company employees worldwide: 6,000

Total # of full-time company employees in California: 30

Company: ALACO Ladder Company

Address: 5167 G Street

City, State, Zip: Chino, CA 91710

Contact Person/Title: Mario Garcia, President

Telephone No.: 909-591-7561

Collective Bargaining Agreement(s): no

Estimated # of employees to be retrained under this Agreement: 20

Total # of full-time company employees worldwide: 25

Total # of full-time company employees in California: 25

Participating Employers in Retrainee Multiple Employer Contracts

Contractor's Name: SELACO WIB

CCG No.: ET09-0307

Reference No: 09-0108

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PRINT OR TYPE

Company: American Electric

Address: 1872 W. Pomona Rd.

City, State, Zip: Corona, CA 92880

Contact Person/Title: Robert Fonseca, Operations Mgr.

Telephone No.: 951-734-7910

Collective Bargaining Agreement(s): no

Estimated #of employees to be retrained under this Agreement: 55

Total # of full-time company employees worldwide: 103

Total # of full-time company employees in California: 103

Company: Bazz-Houston Company

Address: 12700 Western Ave.

City, State, Zip: Garden Grove, CA 92841

Contact Person/Title: Rey Constantino, Human Resources Mgr.

Telephone No.: 714-898-2666

Collective Bargaining Agreement(s): no

Estimated # of employees to be retrained under this Agreement: 20

Total # of full-time company employees worldwide: 76

Total # of full-time company employees in California: 76

Company: Big 5 Corp.

Address: 6125 Sycamore Canyon Rd.

City, State, Zip: Riverside, CA 92507

Contact Person/Title: William Liechty, V. P. of Distribution

Telephone No.: 951-774-1600

Collective Bargaining Agreement(s): yes, Teamsters No. 578

Estimated # of employees to be retrained under this Agreement: 100

Total # of full-time company employees worldwide: 6,000

Total # of full-time company employees in California: 4,500

Participating Employers in Retrainee Multiple Employer Contracts

Contractor's Name: SELACO WIB

CCG No.: ET09-0307

Reference No: 09-0108

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PRINT OR TYPE

Company: Biolase Technology, Inc.

Address: 4 Cromwell

City, State, Zip: Irvine, CA 92618

Contact Person/Title: James Sparks, V.P. Operations

Telephone No.: 949-226-8679

Collective Bargaining Agreement(s): no

Estimated #of employees to be retrained under this Agreement: 30

Total # of full-time company employees worldwide: 200

Total # of full-time company employees in California: 150

Company: California Box Co.

Address: 13901 S. Carmenita Rd.

City, State, Zip: Santa Fe Springs, CA 90670

Contact Person/Title: Alicia Espinoza, Human Resources Mgr.

Telephone No.: 562-921-1223

Collective Bargaining Agreement(s): no

Estimated # of employees to be retrained under this Agreement: 20

Total # of full-time company employees worldwide: 99

Total # of full-time company employees in California: 99

Company: Harveys Industries, Inc

Address: 2215 Broadway

City, State, Zip: Santa Ana, Ca 92706

Contact Person/Title: Nicole Dale, COO

Telephone No.: 714-277-4711

Collective Bargaining Agreement(s): no

Estimated # of employees to be retrained under this Agreement: 25

Total # of full-time company employees worldwide: 55

Total # of full-time company employees in California: 55

**Participating Employers in Retrainee
Multiple Employer Contracts**

Contractor's Name: SELACO WIB

CCG No.: ET09-0307

Reference No: 09-0108

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PRINT OR TYPE

Company: (The) HON Company

Address: 2323 Firestone Blvd.

City, State, Zip: South Gate, CA 90280

Contact Person/Title: Jim Keith, General Mgr.

Telephone No.: 323-586-3325

Collective Bargaining Agreement(s): no

Estimated #of employees to be retrained under this Agreement: 150

Total # of full-time company employees worldwide: 337

Total # of full-time company employees in California: 337

Company: Hydro Systems

Address: 29132 Avenue Paine

City, State, Zip: Valencia, CA 91355

Contact Person/Title: Scott Steinhardt, President

Telephone No.: 661-775-0686

Collective Bargaining Agreement(s): no

Estimated # of employees to be retrained under this Agreement: 30

Total # of full-time company employees worldwide: 92

Total # of full-time company employees in California: 92

Company: International Transportation Services, Inc

Address: 1281 Pier "G" Way

City, State, Zip: Long Beach, CA 90802

Contact Person/Title: Laurence L. Bear, Vice President Administration

Telephone No.: 562-590-6817

Collective Bargaining Agreement(s): yes, IAM Local 1484

Estimated # of employees to be retrained under this Agreement: 125

Total # of full-time company employees worldwide: 221

Total # of full-time company employees in California: 221

**Participating Employers in Retrainee
Multiple Employer Contracts**

Contractor's Name: SELACO WIB

CCG No.: ET09-0307

Reference No: 09-0108

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PRINT OR TYPE

Company: JBI LLC

Address: 2650 El Presidio St.

City, State, Zip: Long Beach, CA 90810

Contact Person/Title: Jean Reeves, Controller

Telephone No.: 310-667-5603

Collective Bargaining Agreement(s): no

Estimated #of employees to be retrained under this Agreement: 100

Total # of full-time company employees worldwide: 249

Total # of full-time company employees in California: 249

Company: MagnaFlow (Car Sound Exhaust Systems)

Address: 22961 Arroyo Vista

City, State, Zip: Rancho Santa Margarita, CA 92688

Contact Person/Title: Patricia Welch, Director –Human Resources

Telephone No.: 949-858-5900

Collective Bargaining Agreement(s): no

Estimated # of employees to be retrained under this Agreement: 100

Total # of full-time company employees worldwide: 300

Total # of full-time company employees in California: 300

Company: Olea, Inc

Address: 17115 Jersey Ave

City, State, Zip: Artesia, CA 90701

Contact Person/Title: Frank Olea, Vice President

Telephone No.: 800-927-8063

Collective Bargaining Agreement(s): no

Estimated # of employees to be retrained under this Agreement: 10

Total # of full-time company employees worldwide: 17

Total # of full-time company employees in California: 17

**Participating Employers in Retrainee
Multiple Employer Contracts**

Contractor's Name: SELACO WIB

CCG No.: ET09-0307

Reference No: 09-0108

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PRINT OR TYPE

Company: ParexLaHabra, Inc.

Address: 4125 E. La Palma Ave Ste 250

City, State, Zip: Anaheim, CA 92807

Contact Person/Title: Frank Fernandez, HR Mgr.

Telephone No.: 714-333-3235

Collective Bargaining Agreement(s): no

Estimated #of employees to be retrained under this Agreement: 20

Total # of full-time company employees worldwide: 1,000

Total # of full-time company employees in California: 128

Company: Park Water

Address: 9750 Washburn Rd

City, State, Zip: Downey, CA 90241

Contact Person/Title: Mary Young, Operations

Telephone No.: 562-923-0711

Collective Bargaining Agreement(s): no

Estimated # of employees to be retrained under this Agreement: 60

Total # of full-time company employees worldwide: 160

Total # of full-time company employees in California: 120

Company: Snapware Corporation

Address: 3900 Hammer Ave

City, State, Zip: Mira Loma, CA 91752

Contact Person/Title: Ken Tran, COO

Telephone No.: 951-361-3100

Collective Bargaining Agreement(s): no

Estimated # of employees to be retrained under this Agreement: 100

Total # of full-time company employees worldwide: 200

Total # of full-time company employees in California: 200

Participating Employers in Retrainee Multiple Employer Contracts

Contractor's Name: SELACO WIB

CCG No.: ET09-0307

Reference No: 09-0108

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PRINT OR TYPE

Company: Staub Metals

Address: 7747 E Rosecrans Ave.

City, State, Zip: Paramount, CA 90723

Contact Person/Title: James Pelletier, COO

Telephone No.: 562-663-1219

Collective Bargaining Agreement(s): no

Estimated #of employees to be retrained under this Agreement: 25

Total # of full-time company employees worldwide: 75

Total # of full-time company employees in California: 75

Company: Temeka Inc.

Address: 150 W. Walnut St.

City, State, Zip: Perris, CA 92571

Contact Person/Title: Linda Sanderman, Office Mgr.

Telephone No.: 951-296-3570

Collective Bargaining Agreement(s): no

Estimated # of employees to be retrained under this Agreement: 25

Total # of full-time company employees worldwide: 85

Total # of full-time company employees in California: 85

Company:

Address:

City, State, Zip:

Contact Person/Title:

Telephone No.:

Collective Bargaining Agreement(s):

Estimated # of employees to be retrained under this Agreement:

Total # of full-time company employees worldwide:

Total # of full-time company employees in California:



International Association of Machinists and Aerospace Workers Lodge No. 1484

1261 AVALON BOULEVARD • WILMINGTON, CALIFORNIA 90744
Wednesday, August 27, 2008

Mr. Brian McMahon, Executive Director
Employment Training Panel
1100 J Street, Fourth Floor
Sacramento, CA. 95814

Dear Mr. McMahon:

The purpose of this letter is to express support for the Southeast Los Angeles County Workforce Investment Board and their new ETP agreement proposal.

As a Labor Representative on the Southeast Los Angeles County Workforce Investment Board, I can attest to their responsiveness to our union and the employers we represent in Southern California. We have worked together on the development of training programs for our members at companies such as SSA Terminals and International Transportation Services, and we look forward to several future training projects.

This ETP agreement will allow the SELACO WIB to reach out to both the small and the large employer, making sure that they are better able to meet the challenges of emerging technologies, limited resources, and out of state and offshore competition.

The Southeast Los Angeles County Workforce Investment Board operates its programs in collaboration with organized labor. I fully support their efforts.

Sincerely,

Kevin J. Kucera
Organizer Business Representative
Machinists Automotive Trades District Lodge No. 190
Local Lodge No. 1484

cc: J. Beno
L. Pearson
File



**STEEL, PAPER HOUSE, CHEMICAL DRIVERS, HELPERS
and GENERAL WAREHOUSE WORKERS,
LOS ANGELES, CALIFORNIA and VICINITY
TEAMSTERS LOCAL No. 578**

Affiliated with the International Brotherhood of Teamsters

Tom Lauer
Secretary - Treasurer

April 8, 2008

To: Employment Training Panel

Subject: ETP Training at Big 5 Corp

Dear Panel Members:

This letter is to advise you that Teamsters Local Union No. 578, representing the workers at Big 5 Corp is in support of the Employment Training Panel (ETP) project proposed by SELACO.

We look forward to the success of the training.

Sincerely yours,

William Summers
Business Representative

WS:mf

STATE CAPITOL
P.O. BOX 942849
SACRAMENTO, CA 94249-0056
(916) 319-2056
FAX (916) 319-2156
DISTRICT OFFICE
12501 E. IMPERIAL HIGHWAY
SUITE 210
NORWALK, CA 90650
(562) 864-5600
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WEBSITE
www.assembly.ca.gov/mendoza

Assembly California Legislature



TONY MENDOZA
ASSEMBLYMEMBER, FIFTY-SIXTH DISTRICT

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REDISTRICTING
GOVERNMENTAL
ORGANIZATION
RULES

August 27, 2008

ET09-0307

Mr. Brian McMahon
Executive Director
Employment Training Panel
State of California
1100 J St., 4th Floor
Sacramento, CA 95814

Dear Mr. McMahon:

I am writing to express my support for the Southeast Los Angeles County Workforce Investment Board (SELACO WIB) and urge the renewal of their contract. SELACO WIB has contributed greatly to my community, providing programs and services that have bettered the lives of my constituents.

State funding from the California Employment Training Panel (ETP) has allowed SECLACO WIB to continue their long-standing record of successful job training and retraining. These programs help employees continue on a path to self sufficiency and work in collaboration with employers to develop a better-trained workforce.

I respectfully request that the ETP continue to fund the valuable programs of the Southeast Los Angeles County Workforce Investment Board. If you have any questions, please feel free to contact me at (916) 319 – 2056.

Sincerely,

TONY MENDOZA
Assemblymember, 56th District

STATE CAPITOL
P.O. BOX 942849
SACRAMENTO, CA 94249-0054
(916) 319-2054
FAX (916) 319-2154
DISTRICT OFFICE
3711 LONG BEACH BOULEVARD
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LONG BEACH, CA 90807
(562) 997-0794
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Assembly
California Legislature



BETTY KARNETTE
ASSEMBLYMEMBER, FIFTY-FOURTH DISTRICT

COMMITTEES:

CHAIR
ARTS, ENTERTAINMENT, SPORTS,
TOURISM, AND INTERNET MEDIA
SELECT COMMITTEE ON PORTS

MEMBER
APPROPRIATIONS
EDUCATION
TRANSPORTATION

September 2, 2008

ET09-0307

Mr. Brian McMahon
Executive Director
Employment Training Panel
State of California
1100 J Street, 4th Floor
Sacramento, CA 95814

Dear Mr. McMahon:

I am writing to encourage the continued support of the Employment Training Panel for the Southeast Los Angeles County Workforce Investment Board. This support enables this fine organization to provide outstanding programs to employees and employers alike.

The Southeast Los Angeles County Workforce Investment Board effectively helps create and maintain an educated and skilled workforce, which is a crucial component of our region's economic vitality. I respectfully request the Employment Training Panel continue to fund the valuable programs of the Southeast Los Angeles County Workforce Investment Board.

Sincerely,

A handwritten signature in cursive script that reads "Betty Karnette".

BETTY KARNETTE
Assemblymember, 54th District

CAPITOL OFFICE
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SACRAMENTO, CA 95814
TEL (916) 651-4027
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SENATOR.LOWENTHAL@SEN.CA.GOV

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California State Senate

SENATOR
ALAN LOWENTHAL

TWENTY-SEVENTH SENATE DISTRICT



TRANSPORTATION
AND HOUSING
CHAIR

LEGISLATIVE ETHICS
CHAIR

BUDGET SUBCOMMITTEE #2
ON RESOURCES,
ENVIRONMENTAL
PROTECTION AND ENERGY
CHAIR

SUBCOMMITTEE ON
CALIFORNIA PORTS AND
GOODS MOVEMENT
CHAIR

BANKING, FINANCE
AND INSURANCE

BUDGET AND FISCAL
REVIEW

ENVIRONMENTAL QUALITY

September 5, 2008

Mr. Brian McMahon
Executive Director
Employment Training Panel
State of California
1100 J Street, 4th Floor
Sacramento, CA 95814

ET09-0307

Dear Mr. McMahon:

I am writing to express my continued support for the Southeast Los Angeles County Workforce Investment Board (SELACO WIB). SELACO WIB has contributed greatly to the community by providing various successful programs and services.

Through state funding from the California Employment Training Panel (ETP), SELACO WIB is able to continue with their long-standing record of successful job training and retraining. The programs it offers helps employees continue on a path to self-sufficiency and work in collaboration with employers to develop a better-trained workforce.

The SELACO WIB effectively helps create and maintain an educated and skilled workforce, a crucial component of our region's economic vitality. I encourage your consideration for continued funding.

Sincerely,

Alan Lowenthal
State Senator, 27th District

Representing the Cities of the 27th Senate District
ARTESIA, AVALON, BELLFLOWER, CERRITOS, DOWNEY, HAWAIIAN GARDENS, LAKEWOOD, LONG BEACH,
LYNWOOD, PARAMOUNT, SIGNAL HILL, SOUTH GATE, FLORENCE-GRAHAM AND WILLOWBROOK

REPRESENTING THE CITIES OF THE 27TH SENATE DISTRICT

ARTESIA, AVALON, BELLFLOWER, CERRITOS, DOWNEY, HAWAIIAN GARDENS, LAKEWOOD, LONG BEACH,
LYNWOOD, PARAMOUNT, SIGNAL HILL, SOUTH GATE, FLORENCE-GRAHAM AND WILLOWBROOK

